

Pre-ITS release Industry Briefing Q&A

Invitation to Supply (ITS): HPVITS2024-042 Pathology Consumables

Date: 2:30PM – 3:30PM (AEDT) 10 October 2023

Question 1)

It was advised that respondents can only tender one product per subcategory. What do we do if we have multiple products per subcategory?

Response

Point of clarification – Respondents can tender multiple products in any of the subcategories however, each individual product must only be tendered in one subcategory. Respondents are recommended to tender the product in the subcategory that best meets the Statement of Requirements.

Question 2)

Product References – Being a new supplier, can you please clarify if we need a reference person from the list to verify every single product before we submit our info? And so we can reach out to any person on the list to ask for help?

Response

Products that:

- Are not on HPVC2017-042 Pathology Consumables; or
- Have no sales by the reference sites listed in the Royal College of Pathologists of Australasia (RCPA) or Victorian Public Health Services

will require a written reference.

Note that if these products are deemed clinically acceptable and represent value for money, they will be considered for conditional award. Products on conditional award can be trialled and evaluated by health services at any time. If the trial is successful, suppliers are required to provide a written reference by the health service to HSV indicating:

- Successful completion of trial
- Intention to purchase the product in the immediate to short term

Upon receipt of written reference, HSV will consider moving the product from conditional award to full award.

List of Royal College of Pathologists of Australasia (RCPA)

Hospital	State
The Canberra Hospital	ACT
Concord Repatriation General Hospital	NSW
John Hunter Hospital	NSW
Liverpool Hospital	NSW
Prince of Wales Hospital	NSW
Royal North Shore Hospital	NSW
Royal Prince Alfred Hospital	NSW
St Vincent's Hospital	NSW

The Children's Hospital at Westmead	NSW
Westmead Hospital	NSW
Royal Darwin Hospital	NT
Auckland City Hospital	NZ
Christchurch Hospital	NZ
Palmerston North Hospital	NZ
Wellington Hospital	NZ
Cairns Hospital	QLD
Gold Coast University Hospital	QLD
Mater Hospital, Brisbane	QLD
Princess Alexandra Hospital	QLD
Sunshine Coast University Hospital	QLD
Flinders Medical Centre	SA
Royal Adelaide Hospital	SA
Women's and Children's Hospital	SA
Alfred Health	VIC
Austin Hospital	VIC
Monash Medical Centre	VIC
Peter MacCallum Cancer Centre	VIC
Royal Children's Hospital	VIC
St Vincent's Hospital, Melbourne	VIC
The Royal Melbourne Hospital	VIC
Fiona Stanley Hospital	WA
Royal Perth Hospital	WA
Sir Charles Gairdner Hospital	WA
Australian Red Cross Blood Service	All