

Health Purchasing Victoria

HPVITS2020-010- Sterilisation Consumables and Related Services

Industry Briefing Q&A

Date: 6 Nov 2019

Time: 2 pm

Location: Leichardt Room Room – Dialogue Conference Centre;
50 Lonsdale St, Melbourne VIC 3000

Topic	Query	HPV response
Service Level Agreement (SLA) /Consignment Stock	What the rules around stock management as it leads to potential cash flow issues – if stock expires, inventory management of the stock, rules and regulations around SLA?	The SLA is between the supplier and the health service and the parties need to agree on terms.
Reference Checks	How many and from where is reference checks required?	<p>3 referees to be provided from around Australia – can be Public or Private hospitals.</p> <p>The referee should have consented and be aware that HPV shall be contacting them for a reference check.</p> <p>Referee work email ids to be provided and not personal ids such as gmail/hotmail /yahoo.</p>
Reference Checks	If a HS is required to provide a reference check but legislation states in NSW it cannot provide it via the supplier how do we get them to HPV?	HPV shall be contacting the referees and they can respond directly to HPV via email.
Black out period	When is the blackout period for contacting health services? Are there any probity concerns with contacting health services during the blackout period?	<p>The blackout period is now in force with the release of the ITS.</p> <p>Suppliers should not be approaching health services for trials of new products during this time.</p> <p>This does not exclude existing/incumbent suppliers from providing support for existing orders.</p>
Product Forecasts	Are product forecasts available/will be provided?	<p>Indicative usage for FY19 provided as part of the ITS documents.</p> <p>Indicative tray requirements over the contract term shall be provided post award</p>

Samples	Chemicals and detergents – 5l doing bottles are available, smaller sizes are not available	<p>Health services shall work with the preferred suppliers on forecast volumes post award.</p> <p>Large bottles are not required</p>
Samples	Biological indicator tests for incubators – do incubators need to be provided. As these are currently not used in Victorian hospitals	No equipment is to be provided for trials and sample evaluations.
Samples	Electronic tracking systems – rolls & labels	A representative samples can be provided for evaluation.